

IPACS heads logistics cluster at Singapore Solutions Centre, Shanghai, China

The Singapore Solutions Centre (SSC) in Shanghai, China, to be launched today, is jointly developed by Singapore's two leading infocomm organisations – Singapore Infocomm Technology Federation (SiTF) and Infocomm Development Authority of Singapore (IDA). (4/20/2004)

The concept of this initiative is to provide home-grown Singapore infocomm businesses a gateway to offer a one-stop platform to market its solutions and expertise to the rapidly growing China market, thus generating growth for Singapore's overall economy.

SSC solutions are marketed under a national 'Made-in-Singapore' brand, implemented under commercial and government environments. Customers can therefore be assured of member's credibility, standing and product quality.

Strategically located in the prestigious Raffles City Shanghai Office Tower, SSC offers 1,000 m2 of office and exhibition space, conference and seminar rooms for members' deployment. SSC members operate as members of industry clusters. Every cluster is made up of several like-minded companies, each with specific competencies and spearheaded by a cluster leader. Together as a cluster, it moves in tandem and synergistically exercises its own unique field of capabilities to enhance and encourage exchange of experiences in infocomm development with China.

Currently, SSC is made up of 4 clusters in the following industry sectors: Financial Services, Healthcare, Logistics, and Transport.

IPACS e-Solutions is leading the logistics cluster. Since 1983, IPACS has been providing logistics solutions to many logistics players in Singapore, Hong Kong, Taiwan, Malaysia, Thailand, Philippines, Vietnam, Korea, Indonesia, India and USA. With the growth of China's logistics market and the impending effect of China's entry into the WTO, as well as the continuing efforts in its move into a new era of trade liberalisation, opportunities abound for international software vendors like IPACS.

Market intelligence (EIU Report 2002) reveals that, to date, China's total logistics expenditure amounted to US\$230 billion in 2001. This represents approximately 20% of China's GDP. The 3PL market alone has grown from RMB40 billion in 2001 to RMB60 billion in 2003. And CCW Research reports that the following solutions are highly sought after: Warehouse Management, Freight Management, Transport Management, ERP, Distributions, Fleet Management, Order Management, Tracking and Tracing

The IPACS group started logistics business units in China in 2000. To date it has presence in a number of key locations within China including Shanghai, Beijing, Dalian, Fuzhou, Chengdu, Guangzhou, Wuhan and Shenyang. IPACS leads the logistics cluster, with members including Boon Software, Logipolis and Silk Technologies.

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